attica bank

Payments Development Manager

We are looking for a Payments Development Manager to join our dynamic team

Job Details

Job type: Full-time, Permanent
Location: **Athens, Greece**
Apply via email to: recruitment@atticabank.gr

About the job

As a Payments Development Manager, you will have a pivotal role in shaping and executing the Bank's payments strategy across all service channels and supported means of payments, reporting to the Cards & Payments Director. The position involves organizing and ensuring the effective and efficient operational status of the Subdivision, in line with the Bank's policies and regulations. Management of human resources within the unit, including coordination, support and guidance, is also a key aspect. The ideal candidate should possess a strategic mindset and customer service orientation along with the ability to lead in a dynamic environment and show commitment to the achievement of the team's and the Organization's goals.

Responsibilities:

- Formulate the Bank's Payments Strategy across all service channels and supported means of payments, including electronic payments for government agencies and organizations, such as GSIS and the General Secretariat for Digital Governance
- Ensure the availability and functionality of payment products and services
- Collaborate with various areas of the Bank towards expanding relationships with existing customers in the realm of electronic payments
- Develop profitability models (P&L) for products and services
- Attract new legal entities to payment/collection services through direct contacts or collaboration with other units
- Design and implement promotional activities in collaboration with relevant units
- Evaluate client performance and increase transaction volume, size and commercial quality of the customer portfolio
- Conduct market analysis and research for domestic and international competition on product and pricing issues
- Participate in defining business specifications for new or revised products
- Ensure the implementation of Bank policies, procedures, and framework at the unit level
- Manage organizational issues and human resources development within the unit.

Qualifications:

- Bachelor's Degree, preferably in management or economics
- Master's degree in a relevant field will be considered an asset
- Excellent proficiency in English, both written and verbal
- Computer literacy and familiarity with MS Office applications, particularly Word, Excel and PowerPoint
- Essential proficiency in payment systems
- Product and market trends sound instincts, especially in the digital market, as well as technology risk knowledge
- Outstanding skills in data analysis and business planning
- Strong communication, negotiation, and persuasion skills
- Change management and team leadership skills
- Results-oriented focus, problem-solving and decision-making skills.

Minimum of five (5) years of professional experience in a relevant position

About Attica Bank

Attica Bank S.A was established in 1925 and is a dynamic financial services company, with a network of 37 branches located in the main cities of Greece.

Attica Bank offers the full range of banking products and services, including investment and bancassurance products, serving all major market segments like individuals, small & medium enterprises and large companies. We recognize that our people are our strength, and the diverse talents they bring to our workforce are directly linked to our success. We are an equal opportunity employer and place a high value on diversity and inclusion.

More information about the Bank is available on our website **www.atticabank.gr/**

We respect your personal data

Attica Bank, taking into account that the personal data of candidate employees is of great importance, informs you in accordance with Regulation (EU) 2016/679 and the relevant provisions of the applicable Greek legislation for the protection of personal data, in its capacity as controller of the type of personal data it collects, the reason they are collected and processed and how long they are retained here: **bit.ly/3uUXmR3**