

FY 2018 FINANCIAL RESULTS

- Increase of deposits: **19%** compared to **31.12.2017**
- Significant decrease of **ELA funding** and cumulative reduction of more than 820 mln euros compared to 31.12.2017. ELA elimination in March 2019
- Reduction of total operating expenses by **5.4%** compared to the comparative period
- NPE ratio¹: **33.48%**. Decrease by €2 bn or by c.70% over 2 years
- NPE coverage ratio: **34.01%**
- Overall Capital Ratio: **16.6%**

With regard to the FY 2018 financial results and figures of Attica Bank, the Management of the Bank made the following statement:

"During 2018, Attica Bank Group continued its administrative and organizational changes aiming at implementing a business and functional model oriented at profitable growth, internal capital generation and increase of its operational efficiency.

The Group continued to improve its liquidity as the deposits' balances showed significant improvement. The significant increase in deposits led to the elimination of ELA funding in March 2019. The improvement of the Bank's liquidity reflects the complete restoration of customer's confidence in the Group.

The successful completion of the transaction of the second securitization of non-performing exposures of 700.5 mln euros further strengthened the Group's capital base while it marks the substantial clean-up of the portfolio. Attica Bank Group with a strong capital base, a plan and modern structure, will continue so as to improve its profitability and to strengthen real economy in favor of its customers and shareholders".

¹ NPE ratio also includes and the off-balance sheet items.

Key points of the Balance Sheet

- Group's Total Assets amounted to 3.4 billion euros.
- Gross loans amounted to 1.8 billion euros while net loans amounted to 1.6 billion euros as at 31.12.2018, versus 2.2 billion euros as at 31.12.2017. It should be noted that on 26.10.2018 the sale procedure for the Junior Note of a nominal value of 357 mln euros was completed, related to the Metexelixis transaction, and the Bank de-recognized a portfolio of non-performing exposures with a nominal value of about 701 mln euros. The price for the Bank amounted to 47 mln euros and was reflected in the income statement of the last quarter of 2018.
- The accumulated provisions for impairment losses on loans and advances to customers stood at 253 mln euros, taking into account the first implementation of IFRS 9 amounting to 98.2 mln euros. For 2018, the provisions for impairment losses on loans and advances to customers amounted to 22.8 mln euros, while provisions for impairment on off balance sheet items and on other assets were reversed by 4.7 mln euros, with the total of provisions rising to 27.5 mln euros. The corresponding amount for the FY 2017 stood at 73.5 mln euros, comprising solely of provisions for impairment losses on loans and advances to customers.
- NPE ratio stands at 33.48% (2017: 37%) and NPE cash coverage ratio amounted to 34.01% (2017: 40%) without taking into account any collaterals.
- Deposits amounted to 2.3 billion euros, up by 18.6% compared to 31.12.2017.
- Loans to Deposits ratio (before provisions) stood at 80.9% as at 31.12.2018 on a consolidated basis, improved versus 138.6% as at 31.12.2017.
- ELA funding amounted to 95 mln euros as at 31.12.2018, down by 820 mln compared to 31.12.2017.

Group's efficiency

- Profit before taxes and provisions amounted to 56.0 mln euros, versus profit before taxes and provisions amounted to 90.5 mln euros for the comparative period, which includes the price from the second securitization transaction of 47 mln euros, while the price included in the comparative period of 2017 amounted to 70 mln euros.
- Personnel expenses decreased by 12.6% for the period under consideration compared to the comparative period due to Bank's staff reduction by 164 people following the successful completion of the voluntary exit plan.
- General Operating expenses before provisions display a decrease of 1.8% compared to the comparative period. If the budget for the provision of impairment of other assets is included, the total general operating expenses display a decrease of 26.7% compared to FY 2017.

Financial Data Summary

All amounts in EUR thousands				
Income Statement	FY 2018	FY 2017	Δ EUR	Δ %
Net Interest Income	69,290	86,992	-17,703	-20.35%
Net Commission Income	6,956	10,626	-3,670	-34.54%
Operating income	127,987	166,629	-38,642	-23.19%
Total expenses	-71,978	-76,116	-4,138	-5.44%
Pre Provision Income	56,009	90,513	-34,504	-38.12%
Provisions for risks	-30,718	-88,425	-57,707	-65.26%
Staff retirement compensation	-17,214	0	17,214	-
Results from associates	-3,329	-953	2,376	249.16%
Profit before taxes	4,748	1,134	3,613	318.50%
Income tax	-7,105	-704	6,400	
Profit after taxes	-2,357	430	-2,787	

Balance Sheet	FY 2018	FY 2017	Δ EUR	Δ %
Gross Loans & Advances to Customers	1,845,138	2,666,741	-821,603	-30.81%
Net Loans & Advances to Customers	1,592,144	2,192,074	-599,930	-27.37%
Financial Assets at fair value through other comprehensive income (FVOCI)	909,288	-	-	-
Financial Assets available for sale	-	581,022	-	-
Tangible, Intangible assets	139,921	133,431	6,490	4.86%
Deferred tax assets	420,357	376,402	43,955	11.68%
Other assets	288,795	254,520	34,275	13.47%
Total assets	3,350,505	3,537,449	-186,945	-5.28%
Deposits from banks	424,649	943,451	-518,802	-54.99%
Deposits from customers	2,281,875	1,924,131	357,744	18.59%
Other liabilities	153,085	37,162	115,923	311.94%
Total liabilities	2,859,609	2,904,744	-45,136	-1.55%
Total Equity	490,897	632,705	-141,808	-22.41%
Total liabilities & Equity	3,350,505	3,537,449	-186,945	-5.28%